



European Commission  
Directorate General Enterprise & Industry



## EIFN WORKSHOP IN THE CANARY ISLANDS

*Session Report 09.05.2007  
ITC Pozo Izquierdo. Gran Canaria*



## 1. Main objective of the Workshop

Financing of Renewable Energy Projects:

- To present EIFN scope, documents and tools to the potential stakeholders.
- To present financing instruments (grants and private investment) for renewable energy projects.
- To present similar initiatives in other regions.
- To know the point of view of the participants about their expectancies and needs.

## 2. Workshop Agenda and Speakers

09.30 - 09.40	<b>Opening session</b> ITC. D. Antonio Lecuona Ribot. Director of the Innovation Division
09.40 - 10.00	<b>EIFN project – Energy sector innovation-financial model</b> Deloitte S.L. Mr. Enrique Doheijo. EIFN Project Manager
10.00 - 10.30	<b>ITC activity in Renewable Energies. Support for projects</b> ITC - Mr. Carlos Hernández.
10.30 - 11.00	<b>Regional support measures for financing actions in Renewable Energies (2007-2013)</b> Canary Islands Government. Mr. Félix Velduque.
11.00 - 11.20	Coffee break
11.20 - 11.40	<b>Quality control of photovoltaic systems connected to the grid</b> ITC - Mr. Daniel Henríquez Álamo.
11.40 - 12.00	<b>Current situation of Renewable Energies sector in the Canary Islands</b> ASERPA: Renewable Energies SMEs Association of Las Palmas. Ms. Patricia Jiménez. Chairwoman of ASERPA
12.00 - 12.30	<b>Experience in the promotion of Renewable Energies in the Basque Country</b> EVE: Ente Vasco de la Energía Mr. Álvaro Pérez de Laborda
12.30 - 13.00	<b>Private financing and evaluation of projects in Renewable Energies sector</b> Instituto de Empresa Business School, Ms. Laura Núñez
13.00 - 13.30	<b>Conclusions</b>
13.30 - 15.00	Lunch break

The workshop was presented in Spanish with translation into English for EIFN partners.

After the workshop a guided tour of the research facilities of the ITC was done,

### **3. General Comments on the workshop**

- The event was considered as a good occasion for different market agents to meet and interact
- 42% of participants have been newly registered as Stakeholders thanks to the EIFN workshop. (22 new stakeholders)
- Most participants (89%) considered that the workshop met their expectancies well or very well.
- 65% considered the relevance of the covered topics high or very high
- The overall organization of the roundtable (registration, communication, room, etc.) was considered good or very good by most participants (70%)

### **4. Participants**

The participant's profile is distributed as follows:

- 48% Entrepreneurs and companies in energy sector.
- 12% R&D actors.
- 4% Private investors.
- 6% Financial actors.
- 31% Other types of organizations: associations, public administration...

**List of participants:**

<b>Company</b>	<b>Contact person</b>
1. Vamas Impex, SL	Suresh Nandwani
2. Solaresti	Rafael Rodríguez Méndez (General manager)
3. Solaresti	Antonio Castellano Díaz (Financial manager)
4. Emalsa	Raúl Falcón Gracia (Consultant)
5. -	Alberto Ena Diarte (Project manager)
6. Pérez Moreno, S.A.U.	Javier Pérez Zúñiga (Manager)
7. Heliocom Sistemas Solares	Roberto Santander Cerbell (Chairman)
8. ASERPA	Fernando Caballero Roig (Project manager)
9. Energía Solar y Eólica de Canarias, S.L.	José Manuel Estupiñán Santana (General manager)
10. Iprocel, S.L.	Justo Santiago Nuez Quintana (Partner)
11. Aserpa (Secretario Técnico)	Kurt Engel González
12. Servicio Canario de Salud	Juan Jesús Torres Arucas (Engineer)
13. Grupo Félix Santiago Melián, S.L.	Pedro Cubas Ramírez (Financial manager)
14. Unelco-Endesa	Herminia González Hernández (Manager at RES department)
15. Emalsa	Juan José Rodríguez González (Engineer)
16. Fundación Universitaria de Las Palmas	Daniel Tejera Suárez (Project manager assistant)
17. Grupo Tecnológico Canario	Francisco Ramírez Miranda (General manager)
18. Mancomunidad Intermunicipal del Sureste de Gran Canaria	Irene Santana Romero (Engineer)
19. Termosolar Canarias, S.L.	Andrés Sánchez Santandreu
20. Auren Canarias	Ruperto Casañas Rodríguez (partner)
21. Saneamientos Noroeste S.L.	Clara Nadal Benítez. (Student)
22. Acciona Solar Canarias S.A.	Miguel Morán Rivero (General manager in the Canary Islands)
23. Ecodesarrollo Atlantic Biotec	David Borque Barrera (Technician)
24. Avantalia Soluciones	Jorge Galván Falcón (Consultant)
25. Fundación para la Formación y el Empleo	Manuel Fernández Sarmiento (Teacher in renewable energies)
26. Barber Diseño, Arte y Reformas, S.L.	Laura Hernández Sosa (Project manager)
27. Barber Diseño, Arte y Reformas, S.L.	Juan Celso Bonino Reverón (General manager)
28. Sánchez Tinoco S.L.	Elba Bueno Cabrera (Engineer)

<b>Company</b>	<b>Contact person</b>
29. Sánchez Tinoco S.L.	Carlos Sanchez Vera (Engineer)
30. Aserpa	Patricia Jimenez Marcelo (Chairwoman)
31. Currican instalaciones S.L.	Juan José Sancho Ortega (Manager)
32. Kablegur, S.L.	Jose Antonio Pastor Fanjul
33. Gestycons Consultores, S.L.	Francisco Torres Rivero
34. Emalsa	Ramiro Martel Caballero (Technician)
35. R&LB Engineering Consulting	Rosa Medialdea
36. Ecodesarrollo Atlantic Biotec	Mónica Bravo Rojo
37. Gobierno de Canarias	Felix Velduque (Head of energy department. Canary Islands Government)
38. Instituto Tecnológico de Canarias S.A.	Daniel Henríquez Álamo (Head of unit)
39. Instituto Tecnológico de Canarias S.A.	Carlos Hernández (Head of unit)
40. Instituto Tecnológico de Canarias S.A.	Samuel González Vega (Engineer)
41. Instituto Tecnológico de Canarias S.A.	Lidia Ramos (Engineer)
42. Deloitte S.L.	María García Estévez (EIFN partner)
43. Deloitte S.L.	Enrique Doheijo (EIFN partner)
44. Instituto de Empresa	Laura Nuñez (EIFN partner)
45. ZAB	Andrea Skowronek (EIFN partner)
46. ZAB	Ulrich Meyer (EIFN partner)
47. EVE	Álvaro Pérez de Laborda (EIFN partner)
48. Lithuanian energy Institute	Farida Dzejenaviciene (EIFN partner)
49. Lithuanian energy Institute	Vaida Matuziene (EIFN partner)
50. ISET	Michael Sterner (EIFN partner)
51. CENERG	Hanna Burczy (EIFN partner)
52. Instituto Tecnológico de Canarias S.A.	Lucía Dobarro Delgado (EIFN partner)