



Romanian Government  
Ministry of Education and Research  
National Authority for Scientific Research



Automation engineering & IT  
CIFATT Craiova: Technology  
and Business Incubator



Romanian IRC 4D



The Chamber of Commerce  
and Industry of Romania

**Brokerage event**

**“Technology Transfer and Innovation on benefit of SMEs”**

3 – 5 October, 2007, Bucharest, Romania,



**EIFN Workshop**

**“Innovation and Financing of New Energy Technologies”**

04 October 2007, Bucharest



**BioBootCamp training Workshop**

**How to raise capital with a realistic and viable Business Plan**

1 – 3 October 2007, Bucharest, Romania



**Co-organisers:**



**Support to promote the event:**





Romanian Gouvernement  
Ministry of Education and Research  
National Authority for Scientific Research



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## Brokerage event “Technology Transfer and Innovation on benefit of SMEs”

3 – 5 October, Bucharest, Romania,

during the Research Fair [www.mct.ro](http://www.mct.ro) , INVENTIKA [www.expoinventika.ro](http://www.expoinventika.ro) and TIB International Fair <http://www.tib.ro/>

We kindly invite you to participate

**Mor informations:** [www.ipacv.ro/brokerage](http://www.ipacv.ro/brokerage)

The brokerage event have the support of Romanian Agency for Scientific Research, Chamber of Commerce of Romania, EIFN: Energy Sector Innovation-Financial Network, ARoTT Romanian Association for Technology Transfer and Innovation, ARIES – Romanian Association of Electronic and Software Industry, ROCA Network.

### Main topics of the Workshop:

- Environment and Renewable Energy
- Security and Defence
- ICT
- Nano & Microtechnology
- Agrofood and Fish technology
- Medical and Biotechnology
- Materials and Aerospace
- Textiles

The event is an array of Romanians Universities, R&D units, companies interested in technologies and meeting with potential European partners with whom they could exchange information on state-of-the-art technologies and solutions available on markets, and seek companies for future cooperation.

The **Brokerage event** functions as an "interface between research and the private sector" allowing new technologies, processes, patents and licenses to be offered and experience in financing, production, marketing and distribution to be requested, thus bringing compatible partners together.

The **Brokerage event** is the ideal environment for:

- Enterprises, scientists, research institutes, start-ups, investors offering and/or using innovative technologies
- Enterprises that are looking for expertise and know-how in the areas of production, marketing and distribution or wish to provide this knowledge to others.

**Participants of the Brokerage event have a chance to:**

- Establish valuable contacts with Romanian companies active in the field.
- Meet potential partners and clients during the event.

**More information:**

- Person in charge: Gabriel Vladut, Cornelia Popa, Mihai Soare, Romanian IRC 4D
- E\_mail adress: [office@ipacv.ro](mailto:office@ipacv.ro) ; [cornelia.popa@ipacv.ro](mailto:cornelia.popa@ipacv.ro) ; [mihai.soare@aries.ro](mailto:mihai.soare@aries.ro)
- Web site: <http://www.ipacv.ro/> / Events

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## EIFN Workshop Innovation and Financing of New Energy Technologies 04 October 2007, Bucharest

10.00	<b>Opening session, Welcome</b> National Centre for Programmes Management, Mr. Nicolae Naum, Director	Romania
10.10	<b>Financing and evaluation of projects in energy sector; EIFN</b> Deloitte S.L. Spain - Mr. Enrique Doheijo, EIFN Project Manager	Spain
10.30	<b>Facilities for new technologies; DeMoTec Design Centre for modular supply technology</b> ISET Germany – Mr. Michael Sterner	Germany
10.45	<b>Private financing of projects in renewable energies sector; entrepreneurial formation</b> Instituto de Empresa Business School Spain - Ms. Laura Núñez	Spain
11.00	<b>Promotion of technologies; technology transfer in renewable energies sector</b> ZAB ZukunftsAgentur Brandenburg, IRC Northern Germany– Mr Philipp Steinkamp, Mr Ulrich Meyer	Germany
11.15	<b>Romania's Potential in Bioenergy Production and Use</b> ICIA – CENTI Cluj Napoca, Adriana Paula David	Romania
11.30	<b>Coffee break</b>	
12.00	<b>EIFN - Energy Sector Innovation-Financial Network; facilities for Stakeholders</b> IPA CIFATT, Romanian IRC 4D – Gabriel Vladut, Director	Romania
12.15	<b>Renewable energy investment fund</b> Ami Friedman - CeeVC company Israel-USA, ARoTT	USA – Romania
12.30	<b>RESCUE - An European Project to promote renewable to SMEs</b> ENERO - Centre for promotion clean and efficient energy in Romania, Cristian Țantareanu, Executiv Director	Romania
12.45	<b>Renewable Energy Systems – integrating research, education and technology transfer</b> Transilvania University of Brasov, ITA Pro-Energ, Prof. univ. dr. ing. Ion VISA, Rector	Romania
13.00	<b>Transnational technology transfer in renewable energies sector</b> Consorzio Catania Ricerche, MEDIA IRC, Mrs. Silvia Cosentino, Mr. Francesco Cappello	Italy
13.15	<b>Development of anode supported tubular - type SOFC stack for APU application</b> Seung-Bok Lee, Tak-Hyoung Lim, Advanced Fuel Cell Research Center, Korea Institute of Energy Research	Korea
13.30	<b>Technologies for solar energy: photovoltaicpanels, the multi solar system</b> Millennium Electric Ltd, Ami Elazari, President and CEO MATIMOP, IRC Israel, Aharon Rosenstein	Israel
13.45	<b>Coffee break; Lunch</b>	
14.45	<b>Guided tour: Brokerage event, Research Fair, Inventika International Fair</b>	



## **BioBootCamp™ Training Workshop**

Eurobiobiz- Biobiz is a trademark of Eurobiobiz <http://www.eurobiobiz.com>

### **How to raise capital with a realistic and viable Biotech Business Plan**

**BioBootCamp training**

**in collaboration with**

**ARoTT and Romanian IRC 4D**

**with support from ANCS and EIFN Network**

**Bucharest, October 1 - 3<sup>th</sup>. 2007**

BiobootCamp training workshop is the initiative of Eurobiobiz "Linking Science to Business",

#### **BiobootCamp helps scientists to prepare a viable business plan for financing life science company projects.**

During these three-day workshops, participants will cover issues such as business models, business plans, securing capital, start-up dynamics and review what specific skills and knowledge they need to be successful.

Participants learn how to work with specific interactive software and take away their own fully licensed copy.

Experienced trainer and experts in management and finance provide genuine insights through their presentations and evaluations.

In addition, participants have an opportunity for personal counselling sessions on their business projects under a confidentiality agreement.

#### **Who should attend?**

- Any scientists considering developing or joining a start-up company
- Newly appointed biotech managers
- Managers wanting a set of tools to support their development
- Bio-centre managers
- Biotech managers seeking capital
- Scientists from the pharmaceutical industry interested in learning the opportunities of the "merger mania"
- Project Managers in Life Sciences
- Technology transfer officers

BiobootCamp is intended for researchers in life sciences from Member States and associated countries. But individuals in bio-incubators, technology transfer offices or venture capital firms dedicated to life sciences and biotechnology can also apply.

Participants will be selected according to the relevance of their application.